Wirecard
Passenger Compensation and Loyalty
<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1999</td>
<td>&gt; 5,300</td>
<td>Employees worldwide</td>
</tr>
<tr>
<td>34</td>
<td></td>
<td>Average age of employees</td>
</tr>
<tr>
<td>45%</td>
<td>55%</td>
<td>Diversity: female/male</td>
</tr>
<tr>
<td>€125bn</td>
<td>&gt; €2.0bn</td>
<td>Transaction volume 2018</td>
</tr>
<tr>
<td>&gt; 279K</td>
<td></td>
<td>Customers</td>
</tr>
<tr>
<td>35m</td>
<td></td>
<td>Customer accounts</td>
</tr>
</tbody>
</table>

**Wirecard Introduction**

**Facts and figures**

- Foundation: 1999
- Employees worldwide: > 5,300
- Average age of employees: 34
- Diversity: female/male: 45% | 55%
- Transaction volume 2018: €125bn
- 2018 revenue: > €2.0bn
- Customers: > 279K
- Customer accounts: 35m

Airline Travel Payment Summit, 2019, #ATPS
Our customers
WIRECARD FINANCIAL TECHNOLOGY SOLUTIONS FOR AIRLINES

GLOBAL BANK, PROCESSOR, ACQUIRER & GATEWAY
Online, Mobile, POS, Offline, +120 transaction currencies
Flagged with major issuers in Africa

ALTERNATIVE FORMS OF PAYMENT
200+, SEPA, Alipay, CUP, iDeal, Sofort, Apple Pay Pal, etc

INTEGRATED RISK MANAGEMENT FOR AIRLINES
Fraud Prevention, Dispute and Charge Back Management specialized in Airlines & Travel

BSP & ARC ACQUIRING
Fully automated reconciliation

ISSUING LICENSE
IROP, Crew Cards, Loyalty

Connected with all Major Reservations Systems
Connected with all GDS, IBE, CRS, PMS systems.
PASSENGER COMPENSATION CARDS

Hadi Hafez
Key Account Manager
Travel & Mobility
Your flight is delayed, please accept our apologies and this check / voucher

Where should I cash this and how? Where is this accepted? I want cash!
Why should we change the existing Process?

Why? Any reason!
€ 9,98

with an average F & B Voucher of € 22,00 !
€ 100.000,00
Cash reserve
at each Airport Station
7% loss in cash handling
Your flight is delayed, please accept our apologies and this check / voucher

Where should I cash this and how? Where is this accepted? I want cash!

Compensating your passenger with a voucher is complicated for your passenger!

Compensating your passenger with cash is expensive and complex for you!
PROCESS WITH PAYOUT CARD

Your flight is delayed, please accept our apologies and this compensation card.

Instant load
EMPLOYEE CARDS
PROCESS OF TODAY

Our crew will arrive tomorrow at your hotel, could you please prepare the envelopes with the per diem?

Hello, I am an XYZ Airline crew member, could you hand out my per diem, please?
Handling fees charged by the Hotel

7 - 10%
PROCESS OF TODAY

Per diem in cash is:
expensive + complicated + inflexible

Our crew will arrive tomorrow at your hotel, could you please prepare the envelopes with the per diem?

Hello, I am an XYZ Airline crew member, could you hand out my per diem, please?
Dear crew member, the per diem for your next flight will be available on your card at your arrival.
WIRECARD ISSUING
MULTI-CHANNEL CARD PRODUCTS

Plastic cards/
Wearables

Virtual cards

Digital cards
Different possibilities to Load the Card

Option 1: Single Load – payout: only a few cardholders

Single load via Wirecard Enterprise Portal
Different possibilities to Load the Card

Option 2: Bulk Load – payout: many cardholders

Available file formats: xml or Excel
Different possibilities to Load the Card

Option 3: API integration

API Integration - your system loads the card
SPENDING
AVAILABLE CURRENCIES

Europe
- EUR
- USD
- GBP
- CHF
- PLN
- NKR
- SKR

Asia Pacific
- EUR
- USD
- GBP
- SGD
- HKD
- AUD
- NZD
- JPY
Thank you

Hadi Hafez
Key Account Manager
Travel & Mobility