Co-Host of ATPS-APAC 2017
New Distribution Capability (NDC)

- XML based **standard** for communication between airlines and travel agents
- Enables **richer data** to be passed (beyond merely seat availability)
  - Enable customized/p**ersonalized** offers mirroring the direct booking channel
Which translates as...
ATPS Asia-Pacific
29th – 31st August 2017
UI/UX masters

Google

skyscanner

KAYAK

ATPS Asia-Pacific
29th – 31st August 2017
What the customer wants:
Faster, Intelligent, Accurate

Frictionless
The payments problem
The payments solution

- Authorization sent via Adyen to NDC Agent
- 1 or multiple partial capture requests ($X to Airline Y...)
- IATA standard CSI file created by Adyen
- Capture requests across multiple airlines

Adyen Solution:
Adyen NDC-Pay - NDC Agent authorises, Airline is Merchant of Record
Who gets disrupted?